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## New Schedule of Public Courses for Architects:

### May to November 2010

We are delighted to announce our new schedule of courses for the rest of this year which we hope will be useful to you and your practice.

There are ten half day courses which focus on winning new work, business development, getting the best from people and working on projects.

Some subjects are new and some are being re-run from earlier in the year. [Click here](#) for further details. As ever **early booking** and **multiple discounts** available.

### Design team leadership for larger projects

25 May 2010: 09.30-13.00

To lead a team it is not enough to be a good designer. This course will help develop a working methodology for successful project leadership. [more...](#)

### Appraisals and staff development

25 May 2010: 14.00-17.30

This course focuses on the necessary practical and procedural issues, as well as the 'soft' skills required to guide the one-to-one discussion during the formal appraisal meeting. [more...](#)

### Delivering successful presentations

16 June 2010: 09.30-13.00

Addressing both the content and delivery of presentations, dealing with nerves and other useful tips for success. [more...](#)

### Networking for architects

25 May 2010: 14.00-17.30

Practical tools to help architects impress on behalf of their practice and make the most of each networking opportunity. [more...](#)

### Business planning for architects

28 September 2010: 09.30-13.00

A practical step-by-step guide to business planning and

development, to create a long term vision for your practice. [more...](#)

## Financial management for small to medium practices

28 September 2010: 14.00-17.30

Effective financial systems to help establish a balance between business acumen and creative excellence and ensure the smooth running of day-to-day finances. [more...](#)

## Programming time on projects

19 October 2010: 09.30-13.00

This course will help delegates improve their control of time and resources on projects. [more...](#)

## Essential management and communication skills

19 October 2010: 14.00-17.30

Management techniques to get the best from creative people: communication, inspiration, delegation, dealing with difficult people and handling conflict. [more...](#)

## Marketing and new business development

18 November 2010: 09.30-13.00

A guide to marketing a professional practice: understanding who you want to sell to, why and then how. [more...](#)

## Working more efficiently

18 November 2010: 14.00-17.30

How time is used at present, how it could be used better and how to overcome the obstacles to being more efficient. [more...](#)

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## In-house Training Courses for your practice

**More than 40 architectural practices have commissioned us to run tailored in-house training courses for their senior people.**

All our in-house courses are individually designed to suit the specific requirements of our clients. We frequently mix and match topics to create the perfect course, or collection of courses, for a given group of delegates. Wherever possible we encourage our clients to follow each course with a review session

to ensure that the lessons learnt in training have become embedded in the delegates' day-to-day work.

Go to our [website](#) for a full list of topics covered.

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## Latest [Colander Blog](#)

March 23, 2010

### Feel the Pain....

There is an article in the March edition of the RIBA Journal called 'Feel the Pain' which lays bare the business trends for the architectural profession in the past year. It paints a rather bleak picture I'm afraid.

[Comments \(0\)](#)

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